**Objective:** To secure a position in the retail or customer service industry using the exceptional business, operations,marketing,and financial skills I have secured in the San Leandro High Schook Academy of Business and Finance.

**Skills and abilities:**

* Enthusiastic and innovative problem-solver; Responsible, hardworking & thorough
* Dependable and prompt, mature time management
* Excellent public speaker to small groups, enjoys working in any group
* Quick learner, Highly Self motivated
* Customer service and sales professional; excellent people skills, team player
* Sales and Marketing, retail/fundraising sales; Organized and efficient

**Education:** San Leandro High School business and Finance Academy- Class of 2015

* Network for Teaching Entrepreneurship (NFTE) Alumni
* DECA-Distributive Educational Clubs of America-Marketing/business and Finance Academy

**Work Experience**:

**Hostess**: For the past 8 months I have worked as a hostess at a Start-up restaurant called Rubiano’s

* Bussing tables
* Handling cash exchanges
* Preparing food
* Customer interaction on needs, and wants

**10th Grade Entrepreneurship Wholesale to Retail Business:** Through NFTE I was given capital to do a wholesale to retail business. Selling hand-crafted sports bracelets I converted a $25.00 investment to a $120 of profit, 93% contribution margin

**Marketing Consulting/Rebranding:** In 2013-14 I completed a marketing project with my group for Loard’s Ice Cream located in San Leandro. We helped them to ameliorate their promotional activities and strategies.

**Business and Finance Academy Positions**

* Extensive experience in handling cash, making change, financial reports, discounts, and sales goals
* Team/Event planning and leadership for 20-200 persons

**Fundraising**:

I have done volunteer work with fundraising money for various charities and church related events such as Food Pantry, April Showers, and Toys for Tots.

**Clubs / Awards/Offices held**

(At link below )

 References available upon request